

NATIONAL SALESPERSON



AGREEMENT MADE BETWEEN

WBZ TV 4

CONTRACT NO. REV.

1061-58602-1

DATE PRINTED 10/04/12

1170 SOLDIERS FIELD ROAD, . BOSTON MA 02134

WBZ TV 4

PAGE

	· · · · · · · · · · · · · · · · · · ·		PAGE
22426 NAME	AGENCY (OR SERVICE) ACTING AS AGENT FOR 32 MEDIA STRATEGIES & RESEARCH 11350 Random Hills Rd Ste 670	WARREN FOR SENATE 2012 5 Middlesex Ave Fl 1	Cancellation Notice
ADDRESS	Fairfax VA 22030-7428 USA	Somerville MA 02145-1102 USA	Announcement 28 days prior notice
CONTACT	r beale	PRODUCTwarren/d/us sen ma est 12228	
LOCAL SALESPERSON	PAT CASHEN POLITICAL AGENCY EST. NO. 12228	PRODUCT 1300 CODE	

BROADCAST SCHEDULE STARTING 10/08/12 AND ENDING 10/14/12 CBS Television Stations Standard Terms and Conditions for advertising shall apply.

NONDISCRIMINATION POLICY: CBS Television Stations and its Stations and its Stations do not discriminate in advertising contracts on the basis of race or ethnicity, and will not accept any advertising which is intended to discriminate on the basis of race or ethnicity. Advertiser represents and warrants that it is not purchasing time from CBS Television Stations or its Stations that is intended to discriminate on the basis of race or

NO. WEEKS:

ITEM	DAYS	SPOTS PWK.	FROM	ME TO	LENGTH	EFFECTIVE DATES	PROGRAMS	TOTAL BDCST.	UNIT RATE	TOTAL VALUE(1)
										· · · · · · · · · · · · · · · · · · ·
1 fixed	11110	4	04:29A	05:00A	30S	10/08/12-10/11/12	WBZ NEWS	4	200.00	800.00
2 fixed	22222	10	05:00A	05:56A	30S	10/08/12-10/12/12	WBZ NEWS	10	500.00	5000.00
3 fixed	22222	10	05:58A	07:00A	30s	10/08/12-10/12/12	WBZ NEWS	10	810.00	8100.00
4 fixed	44444	20	07:00A	09:00A	30s	10/08/12-10/12/12	THE EARLY SHOW	20	500.00	10000.00
5 fixed	Sa	2	05:00A	06:00A	30s	10/13/12-10/13/12	WBZ NEWS	2	250.00	500.00
6 fixed	Sa	2	06:00A	07:00A	30s	10/13/12-10/13/12	WBZ NEWS	2	495.00	990.00
7 fixed	Sa	2	07:00A	08:00A	30s	10/13/12-10/13/12	WBZ NEWS	2	485.00	970.00
8 fixed	Sa	3	08:00A	10:00A	30s	10/13/12-10/13/12	SATURDAY EARLY SHOW	3	900.00	2700.00
9 fixed	Su	1	05:00A	06:00A	30s	10/14/12-10/14/12	WBZ NEWS	1	250.00	250.00
10 fixed	Su	2	06:00A	07:00A	30s	10/14/12-10/14/12	WBZ NEWS	2	500.00	1000.00
11	Su	2	07:00A	08:00A	30s	10/14/12-10/14/12	WBZ NEWS	2	585.00	1170.00

(1) Less Agency commission of 15% Except on Non-Commissionable Amounts. Conditions on the reverse of this page and any attachments hereto are an integral part of this Agreement. If this contract is with an Advertiser, references to Agency apply to Advertiser, except no commission will be allowed an Advertiser.





WBZ TV 4

CONTRACT NO. REV.

1061-58602-1

DATE PRINTED 10/04/12

PAGE

WBZ TV 4

1170 SOLDIERS FIELD ROAD, . BOSTON MA 02134

AND

1

22426 AGENCY (OR SERVICE) ACTING AS AGENT FOR 328312 ADVERTISER (OR AGENCY AND ADVERTISER) **Cancellation Notice** MEDIA STRATEGIES & RESEARCH NAME WARREN FOR SENATE 2012 Required 11350 Random Hills Rd Ste 670 5 Middlesex Ave Fl 1 AND Announcement 28 days **ADDRESS** Fairfax VA 22030-7428 Somerville MA 02145-1102 USA USA CONTACT r beale PRODUCTwarren/d/us sen ma est 12228 LOCAL PAT CASHEN POLITICAL AGENCY EST. NO. PRODUCT 1300 SALESPERSON 12228 CODE

prior notice

NATIONAL SALESPERSON

BROADCAST SCHEDULE STARTING 10/08/12 AND ENDING 10/14/12 NO. WEEKS:

CBS Television Stations Standard Terms and Conditions for advertising shall apply. NONDISCRIMINATION POLICY: CBS Television Stations and its Stations do not discriminate in advertising contracts on the basis of race or ethnicity, and will not accept any advertising which is intended to discriminate on the basis of race or ethnicity. Advertiser represents and warrants that it is not purchasing time from CBS Television Stations or its Stations that is intended to discriminate on the basis of race or

- ethnicity	•					[1 000 Television Stations of its Stations that		lo discriminate on	line basis of face of
ITEM	DAYS	SPOTS PWK.	FROM	ME TO	LENGTH	EFFECTIVE DATES	PROGRAMS	TOTAL BDCST.	UNIT RATE	TOTAL VALUE(1)
fixed					cendin	ELLEGINE SALES	THOUTANG	BDC31.	UNITRATE	TOTAL VALUE(1)
12 fixed	Su	2	08:00A	09:00A	305	10/14/12-10/14/12	WBZ NEWS	2	765.00	1530.00
13 fixed	Su	2	08:57A	10:30A	305	10/14/12-10/14/12	CBS SUNDAY MORNING	2	1800.00	3600.00
14 fixed	11111	5	09:00A	10:00A	30s	10/08/12-10/12/12	RACHAEL RAY	5	550.00	2750.00
15 fixed	11111	5	10:00A	11:00A	30s	10/08/12-10/12/12	LET'S MAKE A DEAL	5	810.00	4050.00
16 fixed	11111	5	11:00A	12:00N	30s	10/08/12-10/12/12	PRICE IS RIGHT	5	990.00	4950.00
17 fixed	11111	5	12:00N	12:27P	30s	10/08/12-10/12/12	WBZ NEWS	5	600.00	3000.00
18	11111	5	12:27P	02:00P	30S	10/08/12-10/12/12	CBS SOAP ROTATION	5	550.00	2750.00
19 fixed	22222	10	03:00P	04:00P	30s	10/08/12-10/12/12	DR. PHIL	10	600.00	6000.00
20 fixed	11111	5	04:00P	04:30P	30S	10/08/12-10/12/12	JUDGE JUDY	5	800.00	4000.00
21 fixed	11111	5	04:30P	05:00P	30s	10/08/12-10/12/12	JUDGE JUDY	5	800.00	4000.00
22 fixed	11111	5	05:00P	05:30P	30S	10/08/12-10/12/12	5PM NEWS	5	1000.00	5000.00

(1) Less Agency commission of 15% Except on Non-Commissionable Amounts. Conditions on the reverse of this page and any attachments hereto are an integral part of this Agreement. If this contract is with an Advertiser, references to Agency apply to Advertiser, except no commission will be allowed an Advertiser.





WBZ TV 4

CONTRACT NO. REV.

1061-58602-1

DATE PRINTED 10/04/12

1170 SOLDIERS FIELD ROAD, . BOSTON MA 02134

WBZ TV 4

PAGE

AND AGENCY (OR SERVICE) ACTING AS AGENT FOR 328312 22426 ADVERTISER (OR AGENCY AND ADVERTISER) **Cancellation Notice** NAME MEDIA STRATEGIES & RESEARCH WARREN FOR SENATE 2012 Required 11350 Random Hills Rd Ste 670 5 Middlesex Ave Fl 1 AND Announcement 28 days **ADDRESS** Fairfax VA 22030-7428 Somerville MA 02145-1102 prior notice USA USA CONTACT r beale PRODUCTwarren/d/us sen ma est 12228 LOCAL PAT CASHEN POLITICAL AGENCY EST. NO. PRODUCT 1300 SALESPERSON

CODE

NATIONAL SALESPERSON

BROADCAST SCHEDULE STARTING 10/08/12 AND ENDING 10/14/12 NO. WEEKS:

12228

CBS Television Stations Standard Terms and Conditions for advertising shall apply. NONDISCRIMINATION POLICY: CBS Television Stations and its Stations do not discriminate in advertising contracts on the basis of race or ethnicity, and will not accept any advertising which is intended to discriminate on the basis of race or ethnicity. Advertiser represents and warrants that it is not purchasing time from CBS Television Stations or its Stations that is intended to discriminate on the basis of race or

- ethnicity		SPOTS	Т	IME				TOTAL		
ITEM	DAYS	PWK.	FROM	TO	LENGTH	EFFECTIVE DATES	PROGRAMS	BDCST.	UNIT RATE	TOTAL VALUE(1)
23 fixed	11111	5	05:30P	06:00P	30s	10/08/12-10/12/12	530PM NEWS	5	1100.00	5500.00
24 fixed	11111	5	06:00P	06:30P	30s	10/08/12-10/12/12	WBZ NEWS	5	1350.00	6750.00
25 fixed	11110	4	07:00P	07:28P	30s	10/08/12-10/11/12	WHEEL OF FORTUNE	4	1800.00	7200.00
26 fixed	11110	4	07:28P	07:57P	30S	10/08/12-10/11/12	JEOPARDY !	4	2800.00	11200.00
27 fixed	F	1	07:00P	08:00P	30s	10/12/12-10/12/12	PATRIOTS ALL ACCESS	1	2800.00	2800,00
28 fixed	Sa	1	07:00P	07:28P	30s	10/13/12-10/13/12	WHEEL OF FORTUNE	1	810.00	810.00
29 fixed	Sa	1	07:28P	07:56P	30s	10/13/12-10/13/12	JEOPARDY!	1	900.00	900.00
30 fixed	м	1	09:00P	10:00P	30S	10/08/12-10/08/12	2 BROKE GIRLS/MIKE & MOLLY	1	14000.00	14000.00
31 fixed	Т	1	07:57P	09:00P	30s	10/09/12-10/09/12	NCIS	1	13500.00	13500.00
32 fixed	W	1	09:00P	10:00P	30s	10/10/12-10/10/12	CRIMINAL MINDS	1	10000.00	10000.00
33 fixed	W	1	10:00P	11:00P	30s	10/10/12-10/10/12	CSI: CRIME SCENE	1	11700.00	11700.00

(1) Less Agency commission of 15% Except on Non-Commissionable Amounts. Conditions on the reverse of this page and any attachments hereto are an integral part of this Agreement. If this contract is with an Advertiser, references to Agency apply to Advertiser, except no commission will be allowed an Advertiser.





WBZ TV 4

CONTRACT NO. REV.

1061-58602-1

DATE PRINTED

10/04/12

1170 SOLDIERS FIELD ROAD, . BOSTON MA 02134

WBZ TV 4

		AN	D	PAGE 4
22426 NAME	AGENCY (OR SERVICE) AGENCY (OR SERVICE) &	CTING AS AGENT FOR 32833	ADVERTISER (OR AGENCY AND ADVERTISER) WARREN FOR SENATE 2012	Cancellation Notice
AND	11350 Random Hills	Rd Ste 670	5 Middlesex Ave Fl 1	Required
ADDRESS CONTACT	Fairfax USA r beale	VA 22030-7428	Somerville MA 02145-1102 USA PRODUCTwarren/d/us sen ma est 12228	Announcement 28 days prior notice
LOCAL SALESPERSON	PAT CASHEN POLITICAL	AGENCY EST. NO.	PRODUCT 1300 CODE	1
NATIONAL SALESPERSON	V			1
BROADCAS	ST SCHEDULE STARTING 10	0/08/12 AND ENDING 10/14	1/12 NO. WEEKS: 1	1

CBS Television Stations Standard Terms and Conditions for advertising shall apply.

NONDISCRIMINATION POLICY: CBS Television Stations and its Stations do not discriminate in advertising contracts on the basis of race or ethnicity, and will not accept any advertising which is intended to discriminate on the basis of race or ethnicity. Advertiser represents and warrants that it is not purchasing time from CBS Television Stations or its Stations that is intended to discriminate on the basis of race or

- ethnicity	f .						TODS TELEVISION STATIONS OF Its Stations that			I I I I I I I I I I I I I I I I I I I
ITEM	DAYS	SPOTS PWK.	FROM	IME TO	LENGTH	EFFECTIVE DATES	PROGRAMS	TOTAL BDCST.	UNIT RATE	TOTAL VALUE(1)
34 fixed	Th	1	07:58P	09:00P		10/11/12-10/11/12		1		14000.00
35 fixed	Th	1	09:00P	11:00P	30s	10/11/12-10/11/12	PRESIDENTIAL DEBATE	1	12000.00	12000.00
36 fixed	F	1	07:58P	09:00P	30s	10/12/12-10/12/12	CSI: NY	1	6300.00	6300.00
37 fixed	F	1	10:00P	11:00P	30s	10/12/12-10/12/12	BLUE BLOODS	1	9900.00	9900.00
38 fixed	Sa	1	09:00P	10:00P	30s	10/13/12-10/13/12	CRIMETIME	1	4000.00	4000.00
39 fixed	Sa	1	10:00P	11:00P	30s	10/13/12-10/13/12	48 HOURS	1	6000.00	6000.00
40 fixed	Su	1	07:00P	08:00P	30s	10/14/12-10/14/12	60 MINUTES	1	19800.00	19800.00
41 fixed	Su	1	08:00P	09:00P	30s	10/14/12-10/14/12	THE AMAZING RACE	1	13500.00	13500.00
42 fixed	Su	1	09:00P	10:00P	30s	10/14/12-10/14/12	THE GOOD WIFE	1	13500.00	13500.00
43 fixed	222220.	10	11:00P	11:35P	30s	10/08/12-10/12/12	WBZ NEWS	10	2700.00	27000.00
44 fixed	Sa	2	11:00P	11:35P	30s	10/13/12-10/13/12	WBZ NEWS	2	2700.00	5400.00

(1) Less Agency commission of 15% Except on Non-Commissionable Amounts. Conditions on the reverse of this page and any attachments hereto are an integral part of this Agreement. If this contract is with an Advertiser, references to Agency apply to Advertiser, except no commission will be allowed an Advertiser.





WBZ TV 4

CONTRACT NO. REV.

1061-58602-1

DATE PRINTED

10/04/12

1170 SOLDIERS FIELD ROAD, . BOSTON MA 02134

WBZ TV 4

		Alle	PAGE
	AGENCY (OR SERVICE) ACTING AS AGENT FO	OR 328312 ADVERTISER (OR AGENCY AND ADVERTISER)	Cancellation Notice
NAME	MEDIA STRATEGIES & RESEARCH	WARREN FOR SENATE 2012	
AND	11350 Random Hills Rd Ste 670	5 Middlesex Ave Fl 1	Required
ADDRESS	Fairfax VA 22030-7428	Somerville MA 02145-1102	Announcement 28 days
	USA	USA	p, io. iio.
CONTACT	r beale	PRODUCTwarren/d/us sen ma est 12228	
LOCAL SALESPERSON	PAT CASHEN POLITICAL AGENCY EST. NO. 12228	PRODUCT 1300	1
NATIONAL SALESPERSON	1	•	1

CBS Television Stations Standard Terms and Conditions for advertising shall apply.

BROADCAST SCHEDULE STARTING 10/08/12 AND ENDING 10/14/12

NONDISCRIMINATION POLICY: CBS Television Stations and its Stations on the basis of race or ethnicity, and will not accept any advertising which is intended to discriminate on the basis of race or ethnicity. Advertiser represents and warrants that it is not purchasing time from CBS Television Stations or its Stations that is intended to discriminate on the basis of race or ethnicity.

NO. WEEKS:

ITEM	DAYS	SPOTS PWK.	FROM	ме то	LENGTH	EFFECTIVE DATES	PROGRAMS	TOTAL BDCST.	UNIT RATE	TOTAL VALUE(1)
33							***************************************	55001,	OHITTATE	TOTAL VALUE(I)
45 fixed	2	2	11:00P	11:35P	30s	10/14/12-10/14/12	WBZ NEWS	2	2700.00	5400.00
46 fixed	22222	10	11:35P	12:37A	30s	10/08/12-10/12/12	DAVID LETTERMAN	10	1300.00	13000.00
47 fixed	Sa	1	11:35P	12:05A	30s	10/13/12-10/13/12	STYLE BOSTON	1	450.00	450.00
48 fixed	Т	1	09:00P	10:00P	30s	10/09/12-10/09/12	NCIS LOS ANGELES	1	13500.00	13500.00
49 fixed	Sa	1	07:57P	09:00P	30s	10/13/12-10/13/12	CRIMETIME	1	4000.00	4000.00
50 fixed	Sa	1	12:00N	07:00P	30s	10/13/12-10/13/12		174	1000.00	1000.00
					Qtr 4	Oct -12 326220.00	Billing Summary Nov .00 .00	174 <u>GR</u>	Total 326220.00 AND TOTAL 326220.00	326220.00

(1) Less Agency commission of 15% Except on Non-Commissionable Amounts. Conditions on the reverse of this page and any attachments hereto are an integral part of this Agreement. If this contract is with an Advertiser, references to Agency apply to Advertiser, except no commission will be allowed an Advertiser.